

# Library Collections Forum

*Journal package negotiations*



# Welcome!





# Agenda

- KU Libraries collections budget
- How “big deals” work
- Unbundling: Springer, Wiley, and Oxford
  - More detail about Wiley
- Elsevier and the UC system
- KU negotiations with Elsevier
- Q&A

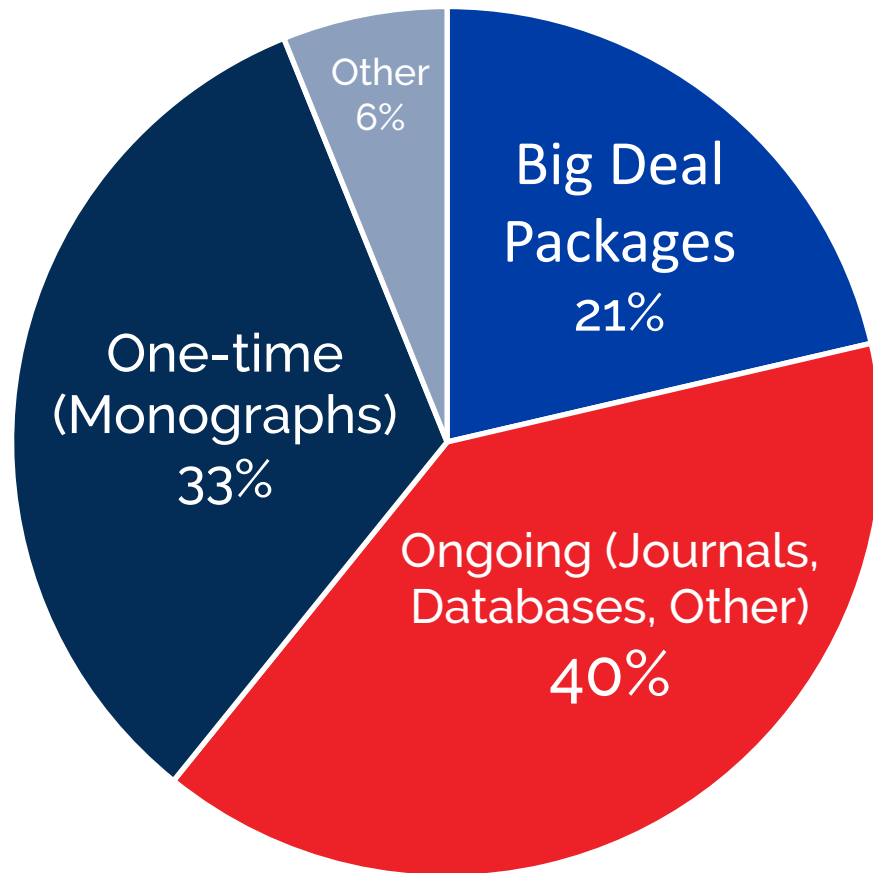


# KU Libraries collections budget

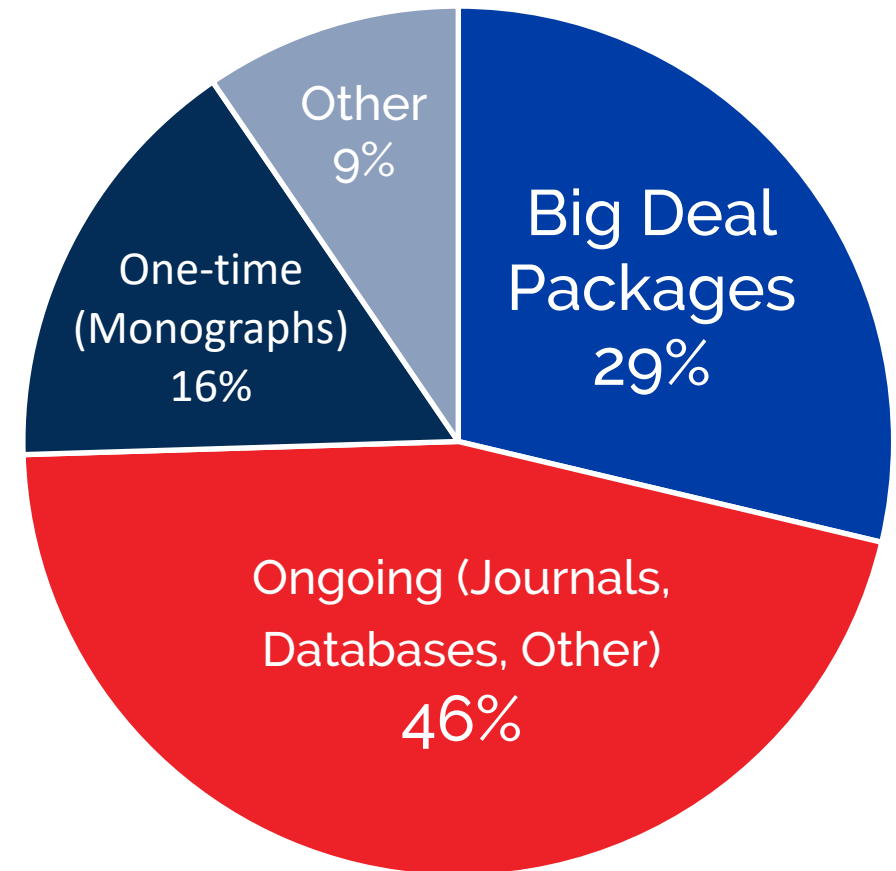
- Approximately \$8 million
- Separate from salaries and operations
- Flat — no cuts or increases — for the past 10 years
- Elsevier package alone is about \$1.5 million



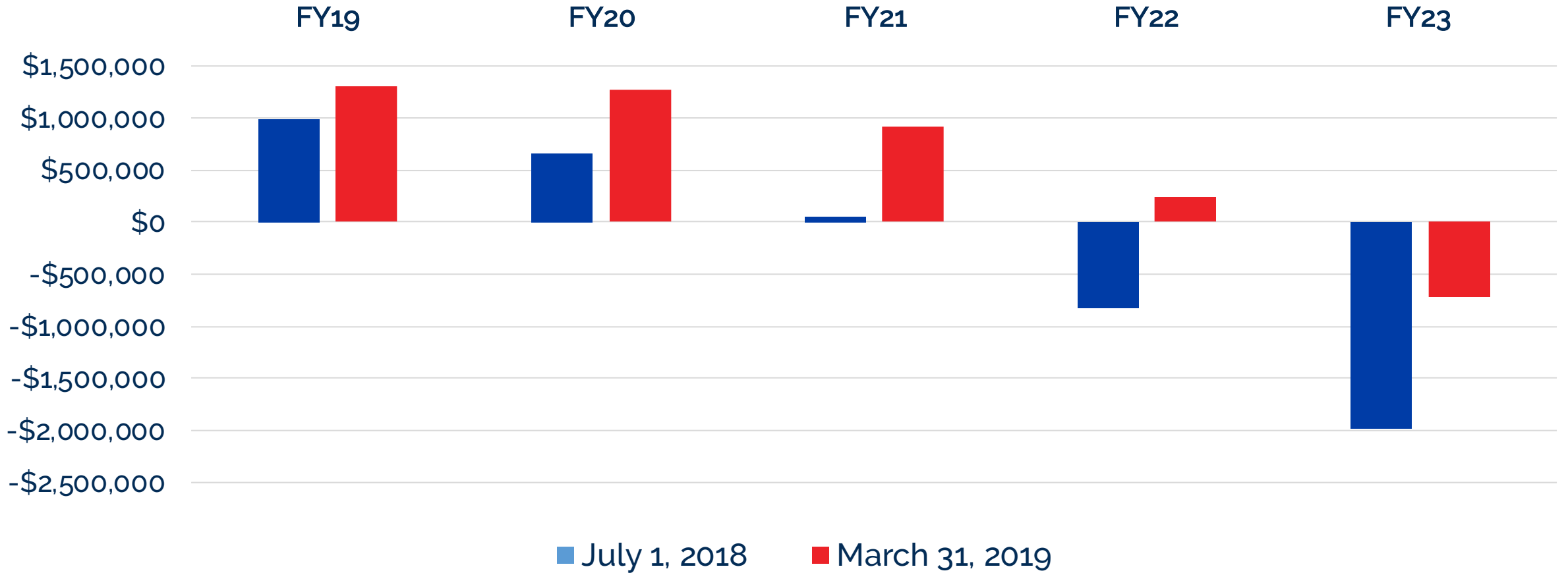
**% of Budget  
by Spend Type  
2010**



**% of Budget  
by Spend Type  
2018**



# Projected end-of-year balances, FY19-23



# How “big deals” work

- Started with subscription to individual titles
- Formula applied for print/electronic
- Flat fee added for “everything else”
- Annual price increases & titles added
- Difficult to swap titles or cancel unused items



# Unbundling



Springer



WILEY



OXFORD  
UNIVERSITY PRESS



# What happened with Wiley

- Initial negotiations with large consortium (GWLA)
- Oct.: Final package deal too expensive for KU, others
- Six schools asked to negotiate separately
  - KU began planning for title-by-title subscriptions
- Mid-Dec.:
  - Shared campus announcement
  - Soon after, Wiley offered KU a separate, smaller package
  - Negotiated list with KUMC



# Elsevier & the UC System

- Three year process
  - Significant faculty engagement
- Three key principles
  - Lower price
  - Open access for all articles written by UC authors
  - Publication fees & subscription costs in same contract
- After January offer, UC suspended negotiations
- Emphasis on alternative access



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# KU negotiations with Elsevier

- One-year extension, expires end of 2019
- Met in January (with KUMC) to begin negotiations
- Initial offer presented in March
  - Basis for continuing discussions
  - Lots of unknowns
  - We are still talking



# Questions?

